

French company expert in the regeneration of batteries looks for partners to establish subsidiaries abroad

Summary

Profile type	Company's country	POD reference
Business request	France	BRFR20220413020
Profile status	Type of partnership	Targeted countries
UNDER_VALIDATION	Investment agreement	<ul style="list-style-type: none">• Poland• Lithuania• Estonia• Slovakia• Germany• Spain• Belgium• Italy• Switzerland
Contact Person	Term of validity	Last update
Katerina Coq	13/04/2022 13/04/2024	05/03/2022

General Information

Short summary

A world technological leader in the regeneration of lead-acid & NiMH batteries (R&D on Li-Ion), the company makes, sells and uses regeneration devices that can double the lifetime of batteries. We are talking of traction, stationary and starting batteries. The company looks for new partners to establish subsidiaries abroad. Ideal partners are companies in the automotive/supply chain field or reconditioning companies.

Full description

With 450 machines sold in 52 countries, the company has developed an international network. The machines are 100% manufactured in France (Technical specifications are in the document attached).

The French company offers to its partners:

- payment facilities: commercial discount, 40% of the cost differed (monthly rent with differed payment)
- regular commercial and technical support (on the spot training, online training, etc.)

-territorial exclusivity, reputation, standard documents and procedures, machines warranties etc.
More information on the conditions of partnerships and the battery regeneration market are in the documents attached.

Advantages and innovations

The regeneration devices double the lifetime of batteries and oils:

- save around 50% of the original price for the consumer
- reduce massively GES emissions by a factor of around 50 (compared to recycling)
- creation of new jobs in a local circular economy, avoiding to be classified as "waste"
- increase territorial resilience and save critical resources

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 7: Affordable and Clean Energy**

Partner Sought

Expected role of the partner

Local partner contribution:

- cash (first payment (60%) and working capital to start the activity
- material and staff resources
- customer base, network, market knowledge

Type of partnership

Investment agreement

Type and size of the partner

- **SME <=10**
- **SME 11-49**
- **Other**
- **SME 50 - 249**

Dissemination

Technology keywords

- **04001003 - Storage of electricity, batteries**

Market keywords

- **06002003 - Power grid and distribution**
- **09001002 - Trucking**
- **09001005 - Motor vehicles, transportation equipment and parts**

Targeted countries

- **Poland**
- **Lithuania**
- **Estonia**
- **Slovakia**
- **Germany**
- **Spain**
- **Belgium**
- **Italy**
- **Switzerland**

Sector groups involved

Media

PDF documents



[International strategy](#)

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[Overview of battery regeneration market](#)

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